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U. S. Department of Agriculture.

# WHOLESALE PRICE LIST FOR

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## Richards' Gardens

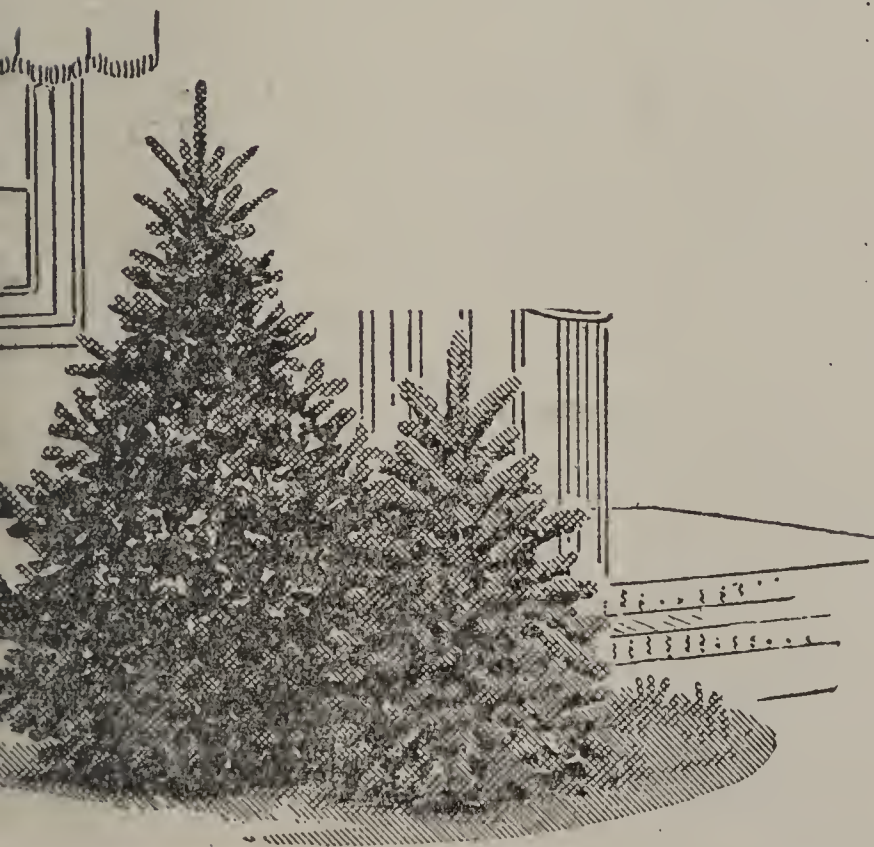
at the end of West Mountain Avenue

(mail address: P. O. Box 363)

FORT COLLINS

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COLORADO



# EVERGREEN TREES and SHRUBS

We have an unusually nice stock of evergreens; shapely specimens dug with a good sized solid ball and securely burlapped. They are all growing on our own grounds, dug and delivered immediately, NEVER carried in storage or out of the ground longer than time needed for delivery. **We never tie tops tightly together and you will never find broken or bruised branches on Richards' Gardens evergreens,** such as are entirely too often found on stock less carefully handled, to die out and leave unsightly open spots to mar the beauty of the tree.

Prices include B&B but do not include packing which will be charged at actual cost. If you live within trucking distance we'd like to have you come and select your own—you get your choice of several thousands of trees, also save packing cost—we do not charge for bulk loading on trucks.

We list only varieties that have proven dependable performers in our difficult, dry climate. Experienced western planters know the superiority of home-grown stock, know that there's no long wait for home-grown stock to acclimate itself and begin to grow, know that it starts quicker, grows faster, is hardier. We offer these superior mile-high grown evergreens at competitive prices, in many instances when transportation charges are considered **even less** than you would pay for less perfect stock from a milder climate a thousand miles away. But . . . .

Some sizes and varieties in our fall list are not here. The answer is "sold out last October". The moral is "order early".

	each	10	100
<b>J. chinensis Pfitzeriana (Pfitzer's juniper)</b>			
12-15 inches xx . . . . .	\$1.25	\$10.00	
15-18 inches xx . . . . .	1.50	12.50	
18-24 inches xx . . . . .	2.50	20.00	
<b>J. horizontalis douglasi (Waukegan juniper)—very blue</b>			
15-18 inches xx . . . . .	2.00	16.00	
18-24 inches xx . . . . .	2.50	20.00	
2 - 3 feet xx . . . . .	3.00		
<b>J. horizontalis plumosa (Andorra juniper)</b>			
12-18 inches xx . . . . .	\$1.25	\$10.00	\$ 80.00
18-24 inches xx . . . . .	1.60	12.50	100.00
2 - 3 feet xxx . . . . .	2.00	16.00	
3 - 4 feet xxx . . . . .	3.00		
4 - 5 feet xxx . . . . .	4.00		
<b>J. sabina (Savin juniper)</b>			
18-24 inches xx . . . . .	1.50	12.50	
24-30 inches xx . . . . .	2.00	16.00	
30-36 inches xx . . . . .	2.50		
3-3½ feet xxx . . . . .	3.50		
3½-4 feet xxx . . . . .	4.50		
<b>J. sabina tamariscifolia (Tamarix Savin juniper)</b>			
12-15 inches xx . . . . .	1.50	12.50	
15-18 inches xx . . . . .	2.00		
<b>J. scopulorum (Rocky Mountain Silver Cedar)</b>			
2-2½ feet xx . . . . .	1.75	16.00	
2½-3 feet xxx . . . . .	2.25	20.00	160.00
3 - 4 feet xxx . . . . .	3.00	27.50	240.00
4 - 5 feet xxx . . . . .	4.00		
<b>P. pungens (Colorado spruce)</b>			
12-18 inches xx . . . . .	.75	6.50	50.00
18-24 inches xx . . . . .	1.00	8.00	75.00
2 - 3 feet xx . . . . .	1.50	12.00	
3 - 4 feet xxx . . . . .	2.00	17.50	
<b>P. pungens glauca (Blue Spruce)</b>			
12-18 inches xx . . . . .	1.50	12.00	100.00
18-24 inches xx . . . . .	2.50	22.50	200.00
24-30 inches xx . . . . .	3.00	27.50	
30-36 inches xx . . . . .	3.50	32.50	
3 - 4 feet xxx . . . . .	4.00	35.00	
4 - 5 feet xxx . . . . .	5.50	50.00	
<b>P. montana mughus (Mugho pine)</b>			
12-18 inches xxx . . . . .	1.25		
<b>Thuja occidentalis Wareana (Siberian arborvitae)</b>			
12-15 inches xx . . . . .	1.25	10.00	
15-18 inches xx . . . . .	1.50	12.50	



## NEW EVERGREEN BARBERRY BERBERIS MENTORENSIS

A shrub of unusual artistic value, the result of a cross between **B. Thunbergii** and **B. Julianae**, happily combining the outstanding hardiness, vigor and dependability of **Thunbergii** with the evergreen foliage of **Julianae**. Rather upright grower, leaves similar to **Thunbergii** but of thick, leathery texture. Rich, deep green foliage carried thickly right down to the ground. Glorious fall and winter color progressing through gorgeous combinations of blue-green, metallic purples, bronzy crimsons and finally brown scarlet when the leaves fall in February.

We have watched it in the nursery and on the grounds of several customers here in Fort Collins through four winters and feel safe in saying it is perfectly hardy under Western conditions. For foundation, hedge or border planting **MENTOR BARBERRY** is worthy of widest use.

We have a small stock of heavy, twice transplanted shrubs that have been growing on our own grounds for two seasons. 18-24 in at \$3.00 per 10, 24-30 inches \$3.50 per 10, 30-36 inches \$4.00 per 10, 3 feet and up \$5.00 per 10.

## DECIDUOUS TREES and SHRUBS

### CARAGANA ARBORESCENS

Here's a bargain! The Siberian Pea tree is deservedly a popular shrub; among the first to show leaves in the spring with its showy yellow blooms it should be part of the backbone of every mixed border. As a clipped hedge it's ideal—you're through trimming by late June as it makes all growth in early summer. For "facing down" windbreaks on the drylands it's unsurpassed. Few shrubs are so versatile, none more hardy.

We have a beautiful block of 3-year-old transplanted shrubs that we'll grade into "heavy" and "light" classes. The "heavies" are specimen quality—many branches close to the ground, stocky, large caliper, top-notch in every way—and offered at hedging prices.

The "lights" are what the name implies—a little lighter caliper, fewer branches—but enable you to offer hedge material much heavier than seedling stock, yet compete with seedlings in price.

Look at these prices!	heavy		light	
	10	100	10	100
grade				
12-18 inches			\$ .45	\$ 3.00
18-24 inches	\$ .75	\$ 6.50	.55	4.00
2- 3 feet	.90	7.50	.65	5.00
3- 4 feet	1.25	9.50	.75	6.50
4- 5 feet	1.75		1.00	8.50

#### Caragana—2-year seedlings

	100	1000		100	1000
6- 9 inches	\$1.00	\$ 6.50	18-24 inches	\$2.20	\$18.00
9-12 inches	1.25	9.00	2- 3 feet	3.00	25.00
12-18 inches	1.60	12.00	3- 4 feet	5.00	

### THORNLESS HONEYLOCUST

transplanted, straight, heavy trees. Every one nicely branched with good straight leader — ideal LO stock — they'll make specimens in just one or two years — or 5-6 size for immediate resale to your most critical customers.

	10	100		10	100
5-6 feet	\$4.00		3-4 feet	\$2.00	\$16.00
4-5 feet	3.00	24.00	2-3 feet	1.00	8.00

common thorny type, same sizes at 50% DISCOUNT

**OHIO BUCKEYE** (*Aesculus Glabra*) — 3-year liners 6-9 inches \$5.00 per 100, 9-12 inches \$7.50 per 100, 12-18 inches \$10.00 per 100.

**HORSE-CHESTNUT** (*Aesculus Hippocastanum*) — 3-year liners 6-9 inches \$5.00 per 100, 8-12 inches \$7.50 per 100.

**REDVEIN CRAB** (*M. N'edzwetzkyana*)—red leaves, deep pink flowers, purplish fruit, even the wood is reddish. 2-3 foot whips \$3.00 per 10.

**LOMBARDY POPLAR**—well branched right down to the ground. 6-8 feet \$3.00 per 10, 8-10 feet \$4.00 per 10.

**BOLLEANA POPLAR**—low-branched with first branch not more than 18 inches from the ground. 6-8 feet \$6.00 per 10. Bolles with lowest branches from 18 to 30 inches above ground at \$4.00 per 10 for 6-8 foot trees.

# Deciduous Trees and Shrubs (cont.)

## RUSSIAN OLIVE

	100	1000
6-12 ins. 1-yr. S .....	\$1.00	\$ 7.50
12-18 ins. 1-yr. S .....	1.75	14.00
18-24 ins. 1-yr. S .....	2.50	20.00
	10	100
3-4 foot shrubs x .....	\$2.00	\$15.00
4-5 foot shrubs x .....	3.00	22.00
5-6 foot shrubs x .....	4.00	32.00
3-6 ft. Russian Olive trees, while they last....	same prices	

## CHINESE ELM

straight, well branched, transplanted trees

	10	100
5 - 6 feet .....	\$ 3.00	\$25.00
6 - 8 feet .....	4.50	37.50
8 -10 feet .....	5.50	47.50
1¼-1½ inch cal. ....	7.50	65.00
1½-2 inch cal. ....	12.50	

**Second grade** — trees with crooked trunks, not symmetrically branched, or otherwise not good enough to call No. 1 stock but can be made into good trees with a little attention. For windbreaks, to meet cheap competition, etc., these second grade trees are offered in same grades as above while they last at **50% DISCOUNT**.

## BURR OAK

(*Quercus macrocarpa*)

the hardiest and best Oak for the west. Our stock is home-grown from local seed, twice transplanted, 5 years old, straight and stocky.

	10		10
2-2½ feet .....	\$2.50	4-5 feet .....	\$6.00
2½-3 feet .....	3.50	5-6 feet .....	7.00
3-4 feet .....	4.50	6-7 feet .....	8.50

**Burr Oak—3-year seedlings for lining out**

	100		100
9-12 inches .....	\$5.00	2-2½ feet .....	\$ 9.00
12-18 inches .....	6.50	2½-3 feet .....	10.00
18-24 inches .....	8.00	3-3½ feet .....	12.50

**SCHWEDLER'S RED LEAF MAPLE**—Extra heavy caliper for their size; well branched. 6-8 feet \$1.25 each, \$10 per 10; 8-10 feet \$2.00 each, \$16.00 per 10.

**BUDDLEIA Ile de France**—new deep reddish purple, fragrant, long lasting cut flower. 2-yr. trspltd. No. 1 \$2.50 per 10.

**COTONEASTER ACUTIFOLIA** — limited supply. 18-24 inches, \$2.50 per 10, 2-3 feet \$3.00 per 10.

**FIVE-LEAF ARALIA** (*Acanthopanax pentaphyllum*)—18-24 inches \$1.50 per 10, \$12.00 per 100; 2-3 feet \$2.00 per 10, \$15.00 per 100.

**JAPANESE BARBERRY** (*B. thunbergii*)—12-18 inches \$1.00 per 10, \$8.00 per 100; 18-24 inches \$1.25 per 10, \$10.00 per 100; 2-3 feet \$1.50 per 10, \$12.00 per 100.

Japanese barberry for hedges. well branched, heavy 9-12 inch \$4.00 per 100, 12-18 inches \$6.00 per 100.

**HONEYSUCKLE** (*L. tartarica*) — desirable for foliage, flowers, berries. Heavy 3-4 feet \$2.50 per 10.

**PERSIAN LILAC**—nice, bushy plants. 2-3 feet \$2.50 per 10, 3-4 feet \$3.50 per 10, 4-5 feet \$4.50 per 10.

**MOCKORANGE** (*Philadelphus coronarius*) — tall, sweet-scented variety, 2-3 feet \$1.50 per 10.

*P. virginalis*—new ever-blooming double. Heavy 3-4 feet \$3.50 per 10.

**NINEBARK** (*Physocarpus opulifolius*)—this large, showy flowering shrub is worthy of wider use. Highly colored seed pods give effect of flowers all summer long. Extra heavy 4-5 feet \$3.50 per 10.

**HIGHBUSH CRANBERRY** (*V. opulus*)—2-3 feet \$3.50 per 10.



## Deciduous Shrubs (Cont.)

**ROSA RUBRIFOLIA**—2-yr. trspltd. 18-24 inches, \$2.00 per 10, 2-3 feet \$2.50 per 10.

**ROSA Rugosa hybrid SIR THOMAS LIPTON**—white ever-blooming hardy shrub rose. Extra heavy 3-yr., 4-5 feet, \$4.00 per 10.

**SHRUBBY CINQUEFOIL (Potentilla Fruticosa)**—Try this native of our high mountain meadows for something "new and different." Dwarf ever-blooming shrub, yellow flowers like small single roses. Very hardy, grows in sun or shade. Heavy, nursery-grown, transplanted stock. 12-15 inches \$1.50 per 10, 15-18 inches \$2.00 per 10, 18-24 inches \$2.50 per 10, 2 feet and up \$3.00 per 10.

**SPIREA arguta**—earliest of all. Heavy 2-3 feet \$2.00 per 10.

**SPIREA billardii** — White spikes in July. 3-4 feet \$1.50 per 10, 4-5 feet \$2.00 per 10.

**SPIREA van Houtte**—Bushy, heavy home grown stock. 2-3 feet \$1.75 per 10, 3-4 feet \$2.50 per 10, 4-5 feet \$4.00 per 10.

**ARROWWOOD (V. dentatum)**—upright, bushy, good for shady places. 2-3 feet \$3.00 per 10.

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## HARDY PERENNIAL PLANTS

We offer herewith a few outstanding hardy plants. Space doesn't permit listing every variety in our gardens; we'll be pleased to quote other varieties if you write or call.

**HEMEROCALLIS (Daylilies)** are in ever-increasing demand. They're large and colorful, multiply rapidly (but never so fast as to become a nuisance), always satisfactory. Dependability and ease of culture make them "safe", even for your "casual gardener" customers. The more you plant the more you'll sell—the more you push them the more profit you'll have. Push dependable plants and save replacement costs.

Prices, except where noted, are for large field-grown plants for immediate effect. We make no packing charge for perennials.

**ACHILLEA The Pearl** — Pure white flowers fine for cutting, midsummer to fall. Our strain came from the Agricultural Experiment Station, is dwarfer, more compact, makes a beautiful mound of white without staking. 10 for \$1.00, 100 for \$7.00.

**AGERATUM**, hardy white (*Eupatorium urticaefolium*)—Fall-blooming, good cutflower, will grow in dry and difficult places. even shaded north exposures. 10 for \$1.00, 100 for \$7.00.

**AGERATUM**, hardy blue (*E. coelestinum*)—Clean, bright blue color uncommon in Autumn. 10, \$1.25; 100, \$10.00.

**ANCHUSA italica Dropmore** — large plant, gentian-blue flowers. 10 for \$1.00, 100 for \$7.00.

**ANCHUSA myosotidiflora** — dwarf, hardy forget-me-not, Spring flowering. 10 for \$1.25, 100 for \$10.00.

**AQUILEGIA coerulea** — true Rocky Mountain columbine. 10 for \$1.00, 100 for \$8.00. 1-yr. liners at \$3.00 per 100.

**ARTEMISIA Silver King** — Silver-gray foliage plant. fine for cutting, grows in dry places. 10, \$1.00; 100, \$7.00.

**BAPTISIA australis (blue wild-indigo)** — Blue pea-shaped flowers early summer. Plants keep fresh. bright green foliage all summer. 10 for \$1.00, 100 for \$7.00.

**CARNATION CRIMSON KING** — everblooming, fully double, hardy garden carnation. crimson-scarlet color, fine fragrance. 10 for \$2.00, 100 for \$16.00.

**DELPHINIUM Hoodacres hybrids** — Tremendous spikes towering as high as seven feet with some florets larger than a silver dollar. Mostly doubles in an amazing range of color from palest sky blue to deepest indigo; with many intermediate pastel tones of mauve. pink. and lavender; some with beautifully contrasting "bees" of brown or black. 3-yr. clumps. 10 for \$1.50, 100 for \$11.00. Select August seedlings to line out, \$3.00 per 100.



## Hardy Perennial Plants (cont.)

**CIMICIFUGA racemosa** (Snakeroot) — feathery flowers on tall, graceful stems in September. Does best in shady places, excellent cut-flower. 10 for \$1.50.

**FESTUCA glauca** — Silver-blue grass that grows in compact clumps but six inches high. Good for borders. 10 for 75c, 100 for \$6.00. LO divisions at \$3.00 per 100.

**HELIANTHUS multiflorus fl. pl.** — Clear yellow, double, resembles small dahlias, fine for cutting. 10 for \$1.00.

### BEARDLESS IRIS

can be planted early spring to bloom this summer. Don't confuse these rare, exotic species with the common German iris. These bloom after German varieties have finished, unlike the Germans are long lasting as cutflowers. Still new to most people and they need only to see them to buy. A few hundred will make you some money.

#### I. OCHROLEUCA

Flowers resemble the florists' Dutch iris but larger, white with small orange blotch on wide-flaring falls. 2-3 feet tall. A good stock permits lower prices this year. \$1.00 per 10, \$7.50 per 100.

#### SHELFORD GIANT

Giant-flowering ochroleuca, to 6 feet under favorable conditions. Huge, broad petaled ivory white blooms with wide, bright orange blotch on falls. Standards tinted cream; the whole flower appears highlighted from within by a rich golden glow. Largest, most beautiful of the new beardless hybrids. \$1.00 each, \$7.50 per 10.

### ORIENTALIS HYBRIDS

Hardy varieties that are prodigious bloomers, established clumps often producing 50 or more long thin tubular stems rising from narrow, ornamental grass-like foliage. Fine, long lasting cut flowers. Excellent for landscaping, especially around a pool. They do best with more moisture than should be given German iris and like some humus or very well-rotted manure in the soil but will do well most anywhere except under extreme drought conditions.

We have grown many varieties but in line with our policy of offering only those varieties which prove dependable we have cut the list to five varieties, all distinctive, top-notch sorts we can highly recommend.

**Perry's Blue**—a wide-petaled variety of brilliant mid-blue, Very free bloomer on tall stems.

**Emperor**—Rich, deep violet-blue color. Flowers are large, of good form and texture, on tall stems.

**Superba**—large violet-blue flowers, handsome foliage, free blooming variety.

**Siberica blue**—very tall, blooms profusely, light blue, especially good near pools.

**Orientalis**—medium height, showy deep purple-blue color. Plant this in front of the other varieties.

#### ALL ORIENTALIS AND SIBERIAN VARIETIES

15c each, 10 for \$1.00, 100 for \$8.00

Last summer we ruthlessly cut our list of bearded iris, eliminating every mediocre sort and leaving only the very finest; truly distinctive sorts with all-around merit combining vigorous, healthy habit of growth, freedom of bloom, size and worthwhile color. After critical appraisal we added a few new aristocrats, including three varieties of the autumn-flowering strain which bloom a second time in September and October. Every variety in our gardens now is a many-times winner at major iris shows and in demand by all amateurs because they are new and better. Cash in on this demand by growing what your customers want. These modern German iris will be offered in our midsummer list, ready in July. Glad to send you a copy if you want it.

**PYRETHRUM, DOUBLE** — An extra fine strain of this always-wanted flower, producing many fully double, high-centered blooms on long stems. Blush pink at \$2.50 per 10. Deep red at \$3.00 per 10.

**SEDUMS** — Small supply of the following outstanding sorts, priced per each: altissimum, 15c; anacampseros, 20c; ewersii, 10c; maximowiczii, 20c; purpureum, 15c; Spectabile Brilliant, 15c; rupestre, 15c; telephium, 10c; stoloniferum, 15c.

**STATICE latifolia** — Resembles babysbreath but blooms August-September, lavender color. 10, \$1.00; 100, \$7.00.

**STATICE dumosa** — New, dwarf. Dense, cushion-like panicles of silvery gray. 10 for \$1.00, 100 for \$7.00



# PERENNIAL PLANTS

# GLADIOLUS BULBS

## DEPENDABLE HEMEROCALLIS

"The perennial supreme". They thrive in any soil, asking only a spot in the sun (but they'll do well in light shade, too.) They are absolutely hardy; they are not pestered by insects—they're "foolproof".

Flowers are large size, borne well above the foliage on many-flowered stems; trumpet shaped, much resembling true lilies. Their blooming season runs from late May to August.

**AMUR DAYLILY** (*H. middendorffii*)—earliest, closely following tulips Bright golden orange, very profuse bloomer. 2-yr. clumps. 15c each, 10 for \$1.00, 100 for \$7.50. Divisions for lining out \$2.50 per 100.

**LEMON DAYLILY** (*H. flava*)—May-June blooming, clear lemon yellow color, delightfully fragrant. With the pink iris Dream or Dr. Chas. Mayo it makes a beautiful color harmony. 2-yr. clumps. 20c each, 10 for \$1.50, 100 for \$10.00. Divisions for lining out \$5.00 per 100.

**EUROPA DAYLILY** (*H. fulva*) — coppery-orange shaded crimson, blooms in July. Tall, showy, needs practically no care and blooms at a time when few other perennials bloom. 2-yr. clumps. 15c each, 10 for \$1.00, 100 for \$7.50. Divisions for lining out \$2.50 per 100.

**H. KWANSO**—rare and unusual double-flowering form of the above. 2-yr. clumps. 20c each, 10 for \$1.50, 100 for \$10.00. Divisions for lining out \$6.00 per 100.

**SEMPERVIVUMS**—Highly-colored, distinctive kinds, each: arachnoideum, 10c; calcareum, 25c; carnollii, 25c; globiferum, 10c; longobardus, 15c; Lown's No. 60, 20c; rubicundum hybridum, 40c.



## New Earliest White Gladiolus WHITE BREAK o' DAY

A sport of that grand old variety Break o' Day, identical in every way except in color which is WHITE with small rose throat markings. Same vigorous, healthy habits, same uniformly good production of long, high-quality spikes from all sizes bulbs, same rapid propagation as pink Break o' Day. For the past three seasons in our gardens this EARLY WHITE glad has been in full bloom a week before any others were showing color.

Prices for No. 1, 2 or 3 size \$2.00 per 10, \$16.00 per 100.  
No. 4 or No. 5 \$1.50 per 10, \$12.00 per 100.

## A Few Other Outstanding New Glads

**PICARDY**—still undisputed champion of all pinks.

**DUNA**—beautiful soft pinkish buff.

**WASAGA**—ruffled deep buff monotone.

**MILDRED LOUISE**—strawberry pink, yellow throat.

**KING OF THE ORANGES**—very deep pure orange.

**GOLD EAGLE**—early deep yellow self.

Any of the above varieties: No. 1 \$10, No. 2 \$8.00,  
No. 3 \$6.00, No. 4 \$4.00, No. 5 \$2.50 per 1000.

**MAID OF ORLEANS**—best of all white glads.

**STAR PRINCE**—light lavender, tremendous size.

Either of the above: No. 1 \$15, No. 2 \$12, No. 3 \$9 per 1000.

Write for prices of bulblets. We have small stocks of Phyllis McQuiston, Rapture, Early Melody, Miss Elegance at special lot prices to close out.

## Terms and Conditions of Sale

**Prices** in this list cancel all previously quoted prices, whether by list or by special letter.

**We believe** all stock to be true to name and in good growing condition when it leaves the nursery. We hold Colorado certificate of nursery inspection No. 22 certifying all stock as free from insect pests and plant diseases but as we have no control over future growing conditions we cannot be responsible for its future life, quality or productiveness.

**Any stock** which proves untrue to name will be replaced free of charge but in no case shall we be liable for more than the original amount paid for such stock.

**Terms are cash** with order. We have neither the time nor inclination to do a lot of bookkeeping. We will, however, ship C.O.D. for the balance when 50% of the order is sent with order. There is **no charge for packing** bulbs or perennial plants. Packing of trees and shrubs will be charged at actual cost, except loading bulk trucks for which there will be no charge.

**Transportation** is at the risk and expense of purchaser. We ship by truck for short distances, express for longer distances (express is fast and cheap, since nursery stock takes a special rate), freight for heavy packages over long distances. All shipments are insured and we pack carefully to reach you in good order.



## Richards' Gardens

Frank M. Richard, Jr.

Leta E. Richard

1810 West Mountain Avenue

P. O. Box 363

Fort Collins --:- Colorado